



# Ajay Agrawal

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**Senior Vice President, Global Services, Business Development & Chief Strategy Officer**

**Carrier**

Ajay Agrawal is the Senior Vice President, Global Services, Business Development & Chief Strategy Officer, for Carrier. In this role, Ajay is responsible for accelerating Carrier's growth through global services and aftermarket. He also leads mergers, acquisitions and Carrier Ventures. In addition, Ajay is responsible for leading Carrier's corporate strategy and efforts to define and frame its long-term growth strategy as a global leader in intelligent climate and energy solutions.

Prior to joining Carrier, he served as Vice President, Aftermarket Services, for Collins Aerospace, leading the worldwide commercial and military aftermarket business and customer service organizations including long-term aftermarket programs, spares, repairs, asset management and technical support. Ajay has a unique ability to partner with customers to find creative business solutions, and a history of driving results leading to strong, trust-based customer relationships. He has extensive experience in developing and implementing practical business strategies with previous roles in UTC Corporate Strategy and Bain & Company.

He holds a doctorate in engineering from University of Missouri and an MBA from Carnegie Mellon University.

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