



# Michael Lotfy Gierges

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**President, HVAC Asia Pacific, Middle East & Africa**

**Carrier**

Michael Lotfy Gierges is President, Asia Pacific, Middle East & Africa, for Carrier. In this role, Michael is responsible for accelerating growth through digitally enabled lifecycle solutions and a multi-brand, multi-tier channel strategy across the region.

Prior to joining Carrier, he served as President and Executive Vice President for the Home & Distribution division at Schneider Electric. In this role, he led the global strategy and execution of Residential and Small Building Solutions, emphasizing the creation of innovative Home Energy Management solutions aimed at achieving a zero-carbon future. Prior to that, Michael held leadership roles at ABB, including Global Commercial Manager for Building & Home Automation and Head of ABB Building Solutions for the Americas, expanding ABB's presence in the global smart building and smart home markets, focusing on enhancing customer experience and driving strategic growth.

Michael holds an electrical engineering bachelor's degree in electronics and communication from AAST and a leadership degree from IMD Business School.

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